

1,000 Days partnered with the Centers for Disease Control and Prevention (CDC) and Healthy Eating Research (HER) to translate the latest nutrition evidence into practical resource for parents.





## **THE PROBLEM**



## Too Many Infants & Toddlers Are Not Getting a Healthy Diet

More than half of infants are introduced solid foods too soon

) Fewer than half of children eat a vegetable on any given day



15% of children are iron deficient



99% of babies consume more sugar than recommended on a given day

More than half of mothers say they receive mixed messages about what to feed their young kids



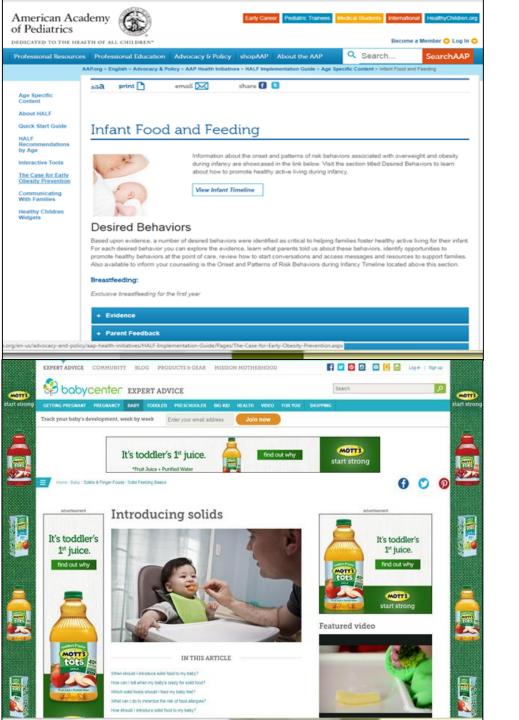


# The Reality of Raising a Healthy Kid in Today's World

New moms get a lot of (varied) baby advice. Although people usually mean well, not all of it is based on fact - especially when it comes to nutrition.

There is no **consistent or unbiased** source of information that parents can turn to for information on **what**, **when**, **and how to feed their children**.





## The Current Content Landscape

- Not Accessible: Do I need a PhD to understand this? Where is the nutrition information hidden amongst all of the other parenting topics & advertisements?
- **Not Consistent:** First you said that, now you say this?
- Not Focused on HOW: I hear what you're saying, but HOW do I do that?!
- **Not Visual:** Can you show me, not tell me?





## According to Moms

"Google will tell you one thing, and another thing, and another."- Marissa, Mother of a 5-month-old

"Today a different doctor told me I have to give her grape juice, that it is good. And in the previous talks they always tell me that all juices are not good."-Cristina, Mother of a 10-month-old

"My doctor was saying feed them when they're hungry, and then WIC was saying do it every 2-3 hours, and wake them up."- Brandi, Mother of a 4-month-old





## **Our Vision**

To surround parents with evidence-based nutrition information so that parents confidently feed their kids and that children have the essential nutrients to grow, learn and thrive







## Translating the Evidence into Practical and Compelling Videos

We started with a series of 12 bitesized videos around one of the top questions we hear from parents: how to introduce solid foods.







## TOPICS

### **Introducing Solid Foods**

- Is my baby ready to start eating foods?
- What is a good first food?
- What to expect when introducing first foods
- How much should I feed my baby?
- What should my baby drink?
- How to win mealtime
- What should my baby eat in the first year?
- What foods should my baby avoid?

## **Cooking Videos**

- How to cook baby's first meat
- How to cook sweet potato
- "No cook" first foods
- How to cook broccoli





## Our Approach

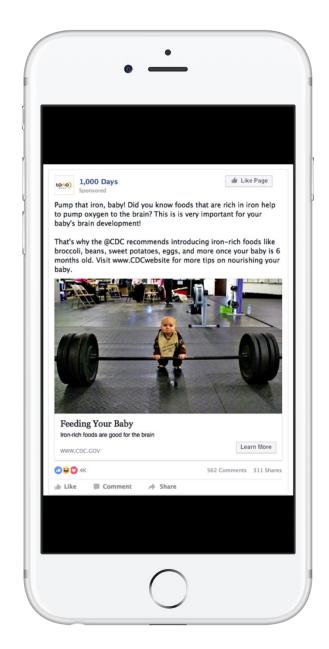
- 1
- **Translated** the evidence-based & expert-approved nutrition information



**Packaged** the information into compelling content that is also practical for parents and caregivers



**Promoted** the content to target audiences and through channels where parents seek information





**Translated** the evidence-based & expert-approved nutrition information on infant and toddler feeding

We gathered the evidence-based nutrition information from the leading organizations and worked with experts from the CDC and Healthy Eating Research (HER)



Healthy Eating Research





**Packaged** it into compelling content that is also practical for today's moms

The content was developed specifically for our target audience of Millennial Moms

### The videos are:

- Optimized for Social Media
- Culturally Appropriate
- Accessible



#### 1,000 Days

Published by Sprout Social (?) · May 29 at 10:56am · 🕥

Now that your baby is trying first foods, are you also wondering what he should drink?

We've got your questions answered in this short video - watch & share with others!



....



## **Promoted** the content to target audiences and through social media



- Moms are on Social Media: Millennial moms spend an average of 17.4 hours/week on social media.
- Share With Others: Millennials have driven massive growth on social media with food and baby-related "how-to" content shared most heavily.
- **Instant Feedback:** Social media allows us to gain real-time feedback and audience insights via reactions and comments. This allows us to quickly test and iterate messages and content.



## Our Results



#### **1.15M+** Video Views

1M+ Shares, Comments & Reactions



"The videos are adorable and informative. They identify things that are important for a little one and how to ensure that they are healthy!"

– Cadera, Mom

"You hit it on the head with the signs of when your baby should start solid foods and what to feed them. You did a good job. I liked the fact that you also said some days are different so keep trying." – Steffilynn, Mom



## Looking Ahead



- Develop Additional Content Types
- Reach New Audiences
- Expand Distribution Channels
- Build a Resource Library



## A Special Thanks To Our Funders

We would like to thank the David & Lucile Packard Foundation and the Robert Wood Johnson Foundation for their initial seed funding to kick-start this pilot





Robert Wood Johnson Foundation



#### Thank You

ADRIANNA LOGALBO

11

1

www.thousanddays.org/for-parents/ @ 1000Days @ First1000Days